# The Power of Tourism

### **Healthy Rivers Wai Ora**

Kiri Goulter CEO

Hamilton & Waikato Tourism

Updated: 1 March 2016



#### Value of Tourism to New Zealand

- \$29.8b visitor economy +10.3%
  - \$11.8b international +17.1%
  - \$18.1b domestic +6.3%
- 3.173m international arrivals +11%
- NZ's largest export sector 17.4% exports
- Contributes \$10.6b to GDP
- Large employer 168,000+ FTEs 6.9% of NZ employment
- \$1.3b GST
- Key economic driver, considered the "shop window" to economic development – visit, study, work, invest & live



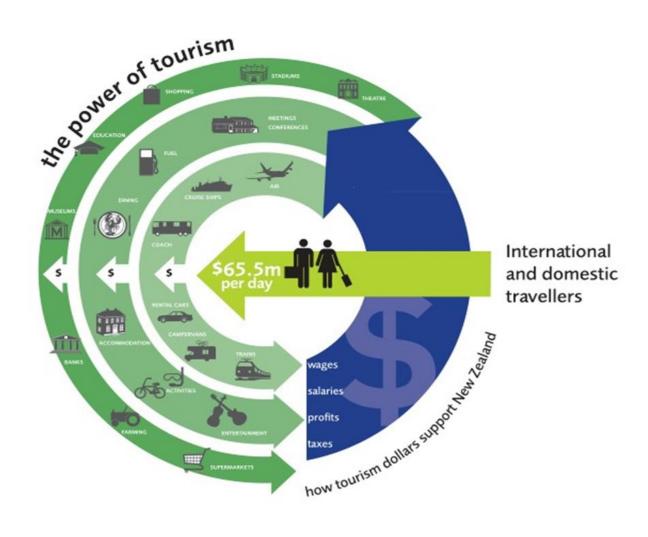


Source: MBIE Year End Mar 2015





#### Tourism has the ability to transform





#### International Arrivals 3,173,000 (+11%)



International Visitor Arrivals (Year Ending January 2016, MBIE)





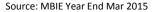
#### **Value of Tourism to Waikato Region**

- \$1.23b Hamilton & Waikato region visitor economy
  - ✓ International \$233m
  - ✓ Domestic \$998m
- Great Lake Taupo \$453m
  - ✓ International \$146m
  - ✓ Domestic \$307m
- Coromandel \$371m
  - ✓ International \$73m
  - ✓ Domestic \$298m











#### **Total Visitor Expenditure**

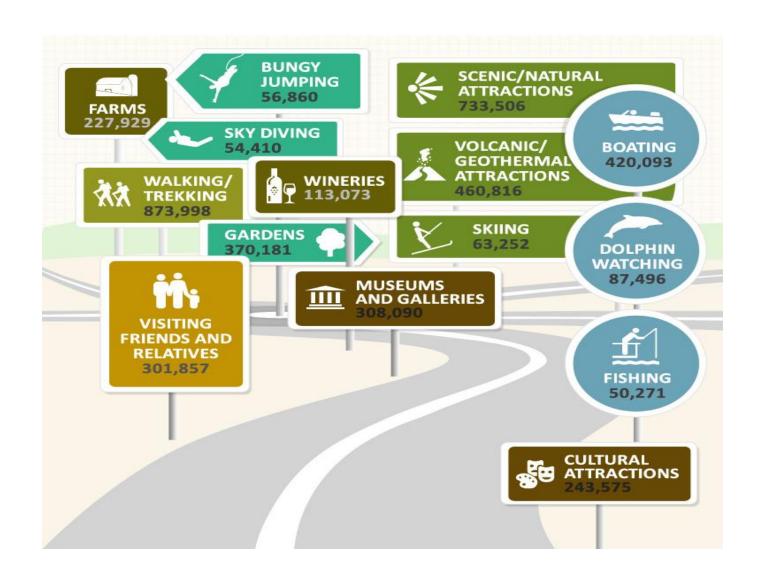




New Zealand's landscape and natural attractions are the main reasons why visitors come to NZ



#### **Activities & Attractions Visitors Participated In**



### Role of Regional Tourism Organisations (RTOs)

- Promote their regions to grow visitor arrivals, nights & spend
- Provide economic benefits to communities, social, cultural interaction
- Lead/coordinate promotional activities, enable collaboration and scale to be effective in highly complex and competitive markets
- Partner with Tourism New Zealand, support & coordinate activities on the ground
- Responsible for domestic marketing
- 30 across NZ funded by local govt and tourism sector













#### **Recreational Activities**







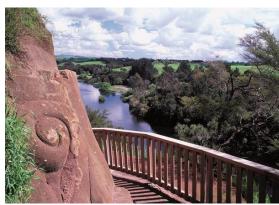






#### **Recreational Activities**















#### **Recreational Activities**















#### Waikato, Coromandel & Taupo Regions

- Visitor sector key contributors to regional economies
- Well located for visitor flow & populations
- Diverse tourism offer abundant with natural resources
  - coastline, rivers, lakes, mountains, forests & pasture
- Visitors want to engage and experience our environment
- Provides an opportunity for recreation, learning,
  appreciation & sharing stories
- Supports commercial activity
- Quality of the visitor experience critical for
  - Enjoyment
  - Reputation
  - Value for money
  - Word of mouth













GROWING VALUE TOGETHER WHAKATIPU UARA NGATAHI

THE ASPIRATIONAL GOAL

\$41 billion

total tourism revenue in 2025

HOW WE ARE GETTING THERE

By improving the competitiveness of New Zealand tourism

## Thank you